

When thinking of getting your home ready to sell, we sometimes forget about the outside area in the front and backyard. Getting that curb appeal is a must and gives that first impression of how the home is maintained outside and inside. We're not talking about getting a gardener out to lavish the home with beautiful flower beds and gardens, not at all, consider what you would want to see when you walk up to a home your considering purchasing. By doing a few simple landscaping tips and tricks, you can get the home ready with little effort and cost to get you the true value of your home. Some homes have gotten up to 10% more just by sprucing up the outdoors!

## Landscaping

Ideally start your outdoor landscaping shortly after the snow melts. Rake up any leaves or debris around the home. Clean out any dead plants inside flower pots. Trim shrubs or dead branches. Clean flower beds and change mulch. If you plan on removing any plants or flowers that you are taking to your new home, make sure you inform the buyer that they will be removed. For flower beds that are patchy, try adding some decorative pots in their place. Clean up any water fountains for crystal clear water when working. Keep your lawn well-maintained and cut, fix any patches with dirt and seed. For large areas of grass that need replacing, add the same type of sod that matches the grass already there.

With just a few outdoor painting tips you can change the look of the house. Nothing looks greater than a freshly painted front door and garage.



## Outdoor faucets and irrigation systems

Leaky faucets can be a sign of plumbing problems to the potential buyer. Get them fixed before any showings. If you have an irrigation system that waters the lawn, make sure it is in good working condition, otherwise you will have to notify the purchaser. Let them know what schedule works best for the lawn.

## **Outside Lighting**

Paint any lighting fixtures that are old and rusty, and don't forget to have all working lightbulbs.

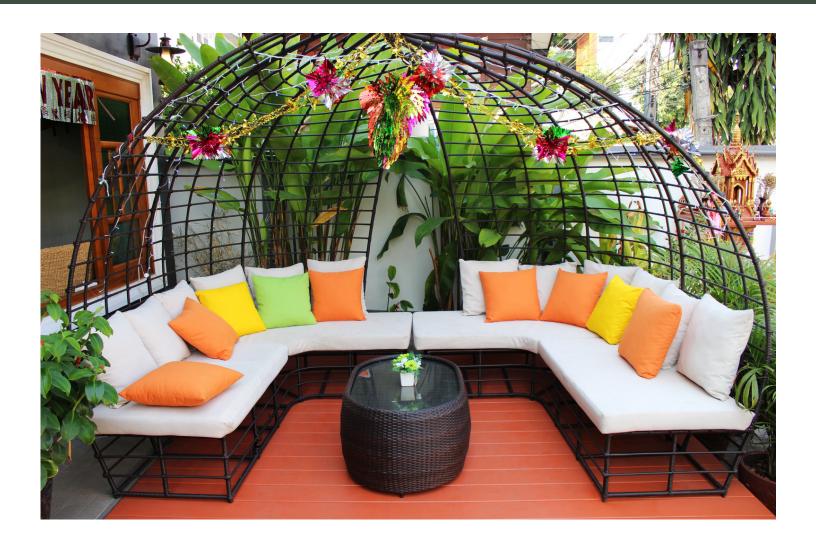
### Fixing What's Loose Around the Home

Check around the home for any loose pathway stones, deck boards or entrance steps. This will make your home safe for all visitors. Sweep or use a power blower to clean the pathway and driveway. Consider power washers that can do a great job of cleaning fences, brick and vinyl siding. They sometimes can make things look like new. Entrance gates should be easy to open and close and not have anything obstructing them from opening.

## **Paint Touchups**

With just a few outdoor painting tips you can change the look of the house. Nothing looks greater than a freshly painted front door and garage. Don't forget to paint around the windows and door frames as well. Steps that are worn or have peeling paint will look great with a fresh coat of stain or paint. If you have steps that are open in the back, try closing the back of the steps with matching wood.

Place a few flower pots on tables and the surrounding area to give that backyard garden oasis feel.



#### **Outdoor Furniture**

If you have outdoor furniture, clean them up to look inviting. Place a few flower pots on tables and the surrounding area to give that backyard garden oasis feel. Make sure the area is not crowded with furniture to allow enough room to walk around. Extra furniture can be kept inside sheds or garages during open houses. For gazebos and gondolas, try adding lights to add that sparkle. It's a good idea to weed between stones and patios to make them look clean.

By applying just a few of these outdoor-ready home tips, potential buyers will leave with a great impression.

#### **Outdoor Charm**

If you want to impress the potential purchaser, make sure you have a tidy yard in the front and back.
Staging beautiful flower pots at the front door gives a nice curb appeal!

After you've completed some of these helpful tips, take current pictures of the outdoor yard and home. When Dawna and Sue list your home, they will include photos that will give buyers a great impression and could potentially lead to a sale.

Give us a call and let's get your home outdoor-ready!







Not intended to solicit properties already listed for sale

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